



Suggested Transfer Pathway

Montgomery College A.A. in Business to University of Maryland College Park-Shady Grove's B.S. in Marketing



Year One – Montgomery College

Fall Semester	Cr
ENGL101 Intro to College Writing or Elective	3
MATH150 Applied Calculus or MATH181 Calculus I	4
Natural Sciences Lab Distribution	4
BSAD101 Introduction to Business	3
Total Credits	14

Spring Semester	Cr
ENGL102 or ENGL103 English Foundation	3
Health Foundation (3 Credits)	3
COMM108 or COMM112 Speech Foundation	3
Natural Sciences Distribution, Lab or non-Lab	3-4
CMAP120 or CMSC110	3
Total Credits	15-16

Year Two – Montgomery College

Fall Semester	Cr
ACCT221 Accounting I	4
ECON201 Principles of Economics I	3
BSAD210 or MATH117 Statistics	3
Arts or Humanities Distribution *	3
Behavioral & Social Science Dist. (Not ECON) *	3
Total Credits	16

Spring Semester	Cr
ACCT222 Accounting II	4
ECON202 Principles of Economics II	3
Humanities Distribution #	3
Elective	2
Arts Distribution	3
Total Credits	15

Apply to graduate from Montgomery College with an Associate of Arts in Business

* Choose one course from the [Gen Ed List](#) to fulfill the Global & Cultural Perspectives Requirement

Students who started college PRIOR to Fall 2012 must take either a Literature or a History from MC Humanities List; for those starting after Fall 2012, any Humanities course from the MC Gen Ed list is accepted.

For admission into the Robert H. Smith School of Business at Shady Grove, students **must** have:

A minimum 3.0 GPA **and** a C- or better in the following seven Gateway courses:

ACCT201, ACCT202, ECON201, ECON202, ENGL102 or ENGL103, MATH150 or MATH181, BSAD210 or MATH117.

Year Three – UMCP @ Shady Grove

Fall Semester	Cr
BMGT350 Marketing Principles & Organization	3
ECON305/306/330 Economics	3
BMGT340 Business Finance	3
BMGT364 Managing People & Organizations	3
ENGL394 Business Writing	3
BMGT367 Career Search Strategies in Business	1
Total Credits	16

Spring Semester	Cr
BMGT301 Introduction to Information Systems	3
BMGT372 Intro to Logistics & Supply Chain Mgmt	3
BMGT392 Intro to Int'l Business Management	3
BMGT451 Consumer Analysis	3
Approved Advanced Elective	3
Total Credits	15

Year Four – UMCP @ Shady Grove

Fall Semester	Cr
BMGT380 Business Law I	3
BMGT452 Marketing Research Methods	3
BMGT454 Global Marketing	3
ECON340 International Economics	3
Elective	3
Total Credits	15

Spring Semester	Cr
BMGT363 Leadership & Teamwork in Orgs	3
BMGT450 Integrated Marketing Communications	3
BMGT455 Sales Management	3
BMGT 457 Marketing Policies & Strategies	3
BMGT395 Business Policies	3
Total Credits	15

BUSINESS A.A. to UMCP-USG Marketing

Total Credits: 60

Name:	Date:	ID#	
<input type="checkbox"/> <i>Started at MC before Fall 2012 - must take one ENGL Literature or History course in Humanities box below</i>			
Foundation Courses	COURSE	HRS	GRADE
English Foundation (ENGL102 or ENGL103)	ENGL	3	
Math Foundation (MATH150 or MATH181)	MATH	4	
Speech Foundation (COMM108 or COMM112)	COMM	3	
Health Foundation - Must be 3 credits	HLTH	3	
Distribution Courses	COURSE	HRS	GRADE
Arts Distribution		3	
Humanities Distribution: Choose any course from MC Gen Ed list OR <input type="checkbox"/> <i>If Started @ MC before Fall 2012, take a Literature or a History Humanities</i>		3	
Arts or Humanities Distribution		3	
Behavioral & Social Science Distribution	ECON201	3	
Behavioral & Social Science Distribution (Not ECON)		3	
Natural Sciences Distribution with Lab		4	
Natural Sciences Distribution, Lab or non-Lab		3-4	
Program Requirements	COURSE	HRS	GRADE
ENGL101 Intro College Writing (if needed for ENGL102/103, elective if not)		3	
Introduction to Business	BSAD101	3	
Principles of Accounting I	ACCT221	4	
Principles of Accounting II	ACCT222	4	
BSAD210 Statistics for Business Admin. or MATH117 Elements of Statistics		3	
CMAP120 Intro to Computer Applications or CMSC110 Computer Concepts		3	
Principles of Economics II	ECON202	3	
Elective		2	

Global & Cultural Perspectives Requirement: _____

Choose one course with an Asterisk from the [MC General Education List](#)

rhsmith.umd.edu/undergrad/shadygrove

Contact:

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University of Maryland, College Park at the Universities at Shady Grove